



**2014**

# COMPANY OVERVIEW

Based in Sydney with national services to all capital cities and regional areas, Ryalex Security was established in 1996 during a time when banks and financial institutions experienced great advancements in electronic security. Through delivering innovative ideas and design as well as great service, Ryalex has progressed to one of the most trusted providers in the electronic security industry. As demand for reliable electronic security continues to grow, we keep pace with new technologies and can tailor a range of electronic security solutions to suite any size business, located anywhere within Australia.

**We deliver state-of-the-art system integration solutions or stand alone systems for:**

- Intruder & Duress Alarms
- Access Control Systems
- IP Video Surveillance Systems

**We also offer a range of security services including:**

- Security System Service & Maintenance
- IP Security System Monitoring
- Remote system management, programming and diagnostic services

As a lifetime member of the Australian Security Industry Association (ASIAL) since 1975, Ryalex has built a reputation within the industry of quality work and committed customer care. It has done so on the back of solid core values and a loyal customer base. Our clients range from prominent top 100 ASX listed companies to well known local, state and federal bodies and institutions.

## OUR CORE VALUES

INNOVATION

QUALITY

UNDERSTANDING

EDUCATION

OPENNESS

ADAPTABILITY

PARTNERSHIPS



# OUR CORE BUSINESS

Ryalex Security has extensive experience in executing industrial and commercial security projects. From manufacturing companies to large corporations, we can provide end to end integrated commercial security systems to suit your business.

## **Security Consulting**

Our security consultants have been involved in various high level complex projects and are highly competent in working with technically challenging sites. Whether you have a single site or multiple sites, we have the experience and expertise to create a tailored solution to suit your business needs.

## **Intruder & Duress Alarms**

Ryalex has been installing intruder and duress alarms for commercial properties for over 20 years. A preferred supplier to several financial institutions, you can be rest assured that Ryalex has the technical expertise and quality installation practices to secure your premises. Our solutions are also future proof and NBN ready.

## **Access Control**

Access Control systems can be stand alone or part of the intruder alarm system. Ryalex has experience with both large multi-site applications with a head end and large user databases as well small commercial and industrial sites. We can supply most types of access control and credentials and can help you solve common problems associated with multiple sites and access management.

## **Video Surveillance**

IP Video Surveillance is now the standard for new installations and Ryalex offer a diverse product range to suit your needs. Having installed video surveillance in banks and major facilities we are capable of complex integrated systems. We also have a product range that offers great quality and value for smaller systems to suit commercial offices, retail and industrial.

## **ELECTRONIC SECURITY SOLUTIONS**

IP VIDEO SURVEILLANCE

ACCESS CONTROL

VIDEO VERIFICATION

ATMS & COIN MACHINES

MAINTENANCE

SERVICING

SECURITY MONITORING

SYSTEM DESIGN





# OUR SERVICES

To support our installations we offer a range of security services. We can also provide these for most security systems installed by other providers.

## **Service & Maintenance**

Technicians are available 24 hours a day to attend to service requests and breakdowns. Our technicians are trained and competent in servicing a large range of security systems for access control, alarm systems and video surveillance equipment and undergo regular training to keep up to date with new systems and product releases.

## **Maintenance Plans**

Maintenance plans can be customised to intervals that suit your needs and budget. Benefit from reduced service fees, guaranteed service response times to breakdowns and critical issues. Plans can be preventative or fully comprehensive including parts, allowing you to set your security budget. Planned maintenance is a great way to meet your insurance requirements and prolong the life of your security system.

## **IP Security System Monitoring**

With the NBN rollout in progress IP / GPRS transmission is the most reliable means of monitoring a security system. Plans range from single path to 3 communication paths and polling intervals are set to meet your specific needs.

## **Remote Support**

Remote support is available for programming changes to your security system, database backup and system diagnostics. This often reduces the costs of service calls to the premises and can be a cost effective way to manage your security.

## **DESIGN & CONSULTING**

WITH MORE THAN 80 YEARS COMBINED EXPERIENCE WITHIN THE SECURITY INDUSTRY ALL OUR KEY STAFF ARE QUALIFIED SECURITY CONSULTANTS. THIS ENSURES THAT YOU GET SOUND PROFESSIONAL ADVICE FROM CONSULTANTS ABREAST OF THE LATEST TECHNOLOGIES AND EXPERIENCED IN SECURITY SYSTEM DESIGN THAT IS TAILORED TO YOUR BUDGET AND SPECIFIC REQUIREMENTS.

## **QUALITY INSTALLATIONS**

WE PRIDE OURSELVES ON THE QUALITY OF OUR WORK. OUR TECHNICIANS ARE AMONGST THE BEST IN THE INDUSTRY; HIGHLY QUALIFIED AND REGULARLY TESTED TO MEET OUR STRICT STANDARDS. OUR SUCCESS HAS BEEN BUILT ON OUR REPUTATION FOR DELIVERING PROJECTS ON TIME, ON BUDGET AND OF THE HIGHEST QUALITY.

# OUR COMPLIANCE

Ryalex Security first underwent the vigorous process of obtaining Bureau Veritas certification in 2010. It has provided the framework and discipline to grow the business and maintain our high standards and reputation.

## **ISO 9001:2008 Quality Management System**

Underpinning all our processes and activities is our ISO 9001 Quality Management System. It sets the benchmark for our high standard of workmanship and processes and drives us to continuously improve our performance. Our Management System also focuses on reducing waste, which in turn allows us to offer very competitive pricing for our customers.

## **AS/NZS 4801:2001 Health and Safety Management System**

Both in the field and at our own premises, our AS/NZS 4801 Health and Safety Management System is employed in all we do. It provides a universal framework to manage hazards and ensures all our activities are in accordance within the relevant statutory requirements, including regulatory obligations with WorkCover and Standards Australia.

## **AS/NZS 14001:2004 Environmental Management System**

As part of our commitment to excellence and to reduce our impact on the environment we have an Environment Management System. Part of this focus is productivity and efficiency, and how we can reduce waste and costs to pass on to our customers.

## **Insurance & Licensing**

We carry all insurances necessary including both Workers Compensation and Public Liability (\$20,000,000).

Ryalex Security Pty Ltd operates under NSW Master Security Licence Number 408976277 and is a Gold member of Asial, the peak national body for the Australian Security Industry.





# WHY CHOOSE RYALEX?

- A trusted business partner who intuitively understands your security requirements, effectively determining your needs and delivers your objectives.
- Through a “Can-Do” attitude and background of delivering services Ryalex Security has developed a unique ability to work seamlessly with clients in a flexible and responsive partnership.
- Our team of skilled qualified professionals develop, plan and deliver purpose designed security solutions exclusively to meet the needs of our clients.
- Through our organisational size and depth Ryalex Security are able to offer a successful project management track record of “On-Time” and “On – Budget” delivery.s
- Flexibility of solutions and strategies due to our extensive network of security suppliers, contractors, IT and equipment suppliers.
- “Economies of Scale” offered through our extensive supplier network.
- A valued approach by Ryalex Security means trusted independent advice to our clients from a Quality Assurance Accredited Company.
- Streamlined processes mean that together we can achieve savings.
- Faster response rates through consultation and understanding of our client needs and requirements and stakeholder management.
- Future Proof, sustainable smart security designs focused on innovation and improvement through monitoring and review of system controls and design.





# CASE STUDY 1

## THE SYDNEY CONVENTION & EXHIBITION CENTRE

### IP HD CCTV NETWORK

In 2011 Ryalex Security supplied and installed a state of the art Hi-Definition (HD) Internet Protocol (IP) CCTV System for The Sydney Convention and Exhibition Centre in Darling Harbour. This system incorporated a dedicated security server supporting a network of more than 250 HD Digital CCTV Cameras. The digital HD cameras are a combination of internal and external full body cameras, dome cameras and Pan Tilt Zoom (PTZ) cameras.

Since the time of system completion the security department have utilised the outstanding image quality and user friendly software to effectively identify and apprehend persons of interest. The ability to track persons of interest through the entire facility, including number plate recognition cameras, has vastly improved the security of the premises, in particular during crowded events.

Ryalex Security is one of only 10 companies nationwide approved and accredited as Indigo Vision installers.

### TESTIMONIAL

“UNDER VERY CHALLENGING ENVIRONMENTAL CONDITIONS RYALEX INSTALLED OUR NEW IP CCTV SYSTEM ON-TIME AND AS SPECIFIED...ONE OF VERY FEW SECURITY COMPANIES THAT COULD TACKLE THE SCOPE AND SIZE OF INSTALLATION BUT WHO ARE ALSO EXPERIENCED IN THE INSTALLATION OF IP CCTV SYSTEMS AND ENDORSED INDIGO VISION INTEGRATOR”

JOHNNY NAOFAL – SECURITY  
MANAGER

SYDNEY CONVENTION &  
EXHIBITION CENTRE



# CASE STUDY 2

## SYDNEY WATER POTTS HILL IP HD CCTV NETWORK

In April 2013, Ryalex Security received the Tender for the CCTV Upgrade at Sydney Waters' Warehouse in Potts Hill. This project included 53 10MP IP Cameras, DvTel Head-End Servers, User Interface in the Warehouse Office and Infrared Lighting throughout the compound.

Ryalex ran all new Cat 6 cabling from the new camera locations to the new POE Switches installed in various locations on site, along with Fibre connections to the main switch.

Towards the completion of this project, the Warehouse Manager approached Ryalex to install an additional Cat 6 cable for their Key Safe Laptop connection. This was completely unrelated to the job, but Ryalex were happy to comply and do this as a favour free of charge. This is just a small example of how Ryalex will always go the extra mile for a customer. The project was successfully completed in two months, with the client very happy with the results.





# CASE STUDY 2

## BANK ACCESS CONTROL & ELECTRONIC SECURITY

### IP HD CCTV NETWORK

Ryalex Security has specialised in the banking and financial sector for over 20 years and has maintained loyal and long standing working relationships with tier one financials and others.

Outside of branch and office security fit outs, Ryalex has become a leader in ATM security systems including electronic locks, gas detection devices and monitoring technologies. Our experience in this area is unsurpassed and we continue to work closely with our clients in developing and testing new security technologies to ensure we stay one step ahead of the criminals.

Since its inception, Ryalex has performed security fit outs to over 2000 ATMs, branches and offices in as many locations around Australia for clients in the finance and banking area. The wide scope of works and criticality of security within the financial sector has meant we have developed expensive contractor networks and robust procedures for rapid service response.

### Testimonial

*“We have used Ryalex Security for our branch and ATM fit-outs for the past 12 years. Their attention to detail is the reason we stick with them. They show a pride in their work not just the quality of the installation but getting the job done, to spec, to budget and on-time. They are the complete package and a well kept secret within the security industry. They never let us down”*

*Facilities Manager*

*Tier 1 Financial*